## SCHOOL DISTRICT OF PALM BEACH COUNTY PURCHASING DEPARTMENT

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November 17, 2006

## ADDENDUM NO. 1

REQUEST FOR PROPOSAL NO.: 07C-003D

TITLE: REQUEST FOR PROPOSAL FOR WIRELESS COMMUNICATION

RETURN DATE: December 8, 2006, 2:00 P.M. EST

This addendum modifies the above listed RFP as follows:

Responses to questions received from proposers are as follows:

**Question #1:** My proposal team is hoping to work with this RFP in a word format. Is there a way to get a copy of it in word so we may more easily create our response template? **Answer #1:** No.

**Question #2:** It would assist us in preparing our response if you could provide additional information regarding the 300,000 cellular minutes of usage. If possible, please define the breakdown of this usage by type, i.e. peak, off-peak (nights & weekends) and mobile-to-mobile.

**Answer #2:** Off-peak accounts for about 25% of the cellular minutes. Our current reporting system from Nextel does not include mobile to mobile minute's indicators, so we cannot provide that detail.

**Question #3:** Is the ability to segregate services via the billing CD/DVD compliant with the need to provide E-Rate eligible line items for invoices?

Answer #3: Yes. In order to submit billing for E-rate funding, the line items need to be segregated.

Question #4: What email platform does the School Board of Palm Beach County use? Answer #4: We currently have Exchange 2003.

**Question #5:** Does the School District of Palm Beach County currently have a Blackberry Enterprise Server?

Answer #5: Yes.

**Question #6**: Will the School District manage the wireless devices/ordering from a centralized location or will each department handle its own ordering/management?

**Answer #6:** All purchase orders will be forwarded from our central Purchasing Department. However, each department/school needs to have the ability to order/repair their own equipment.

Question #7: Is the School District of Palm Beach open to participating under a State of Florida contract?

Answer #7: We are seeking a contract that would best meet the needs of the District and be E-rate compliant.

**Question #8**: 9.1.4 Wireless Internet Access Services- including E-mail, and data transfers. Can the district elaborate more on anticipated data transfers? What type of applications is the district interested in accessing via wireless

Answer #8: Email and SMS text messaging are the only services we currently use, based on the type of devices the District owns at this time. However, we are interested in knowing about the new options available to us.

**Question #9**: 9.1.5 Other Digital Transmission Services - Include options for connectivity to wireless modems and for GPS tracking of school buses, etc. Also, include availability of real time monitoring and security roles associated with this function.

Can the district provide the format of GPS protocol they will be using NEMA or TAIP. Is the district interested in a hosted application or one they will manage as it relates to GPS **Answer #9**: TBD based on the technology available.

Question #10: 9.6.2 PDA Management – Identify the ability for the District to manage PDA devices, account restrictions, the ability to limit the number of email accounts, and internet access options. Can the district elaborate on whether the PDA's are blackberry only or are Palm and Microsoft devices included.

**Answer #10:** We currently have Blackberry devices, but would like to see the other devices available, such as Palm and Microsoft and need to know how we can manage those devices.

## Question #11: 9.7.7 Other Information

Submit any other pertinent information your firm can provide that may enhance the cellular phone program for the District.

Is the district anticipating extranet connectivity for it's data devices? Or will the devices be communicating across the public internet. Sprint has connectivity options via NIVPN, Frame Relay and MPLS for use with it's broadband Connection Cards

Answer #11: TBD - Please provide both options.

Question #12: Section 5.1 (page 6): Please clarify the first sentence of the second paragraph, "The District's discount percentage for service and equipment can never be less than the awarded proposal(s)." Does the District intend that the contract be conditional on continued receipt of E-Rate funding toward eligible services, conditional on a specific minimum level of E-Rate support, or something else?

Answer #12: This statement does not concern E-Rate. Simply put, the awarded discount may be increased, but, may not be decreased.

**Question #13:** We would like to offer equipment and services for two networks. Therefore, we request the authority to make a copy of the equipment pages to include an option for each network.

Answer #13: Responders are allowed to make copies of the pricing and equipment purchases to submit their proposals.

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This addendum is for information only and need not be returned with your RFP.

Dick Hardman, Purchasing Agent

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